

WELCOME! WE'LL GET STARTED SHORTLY!

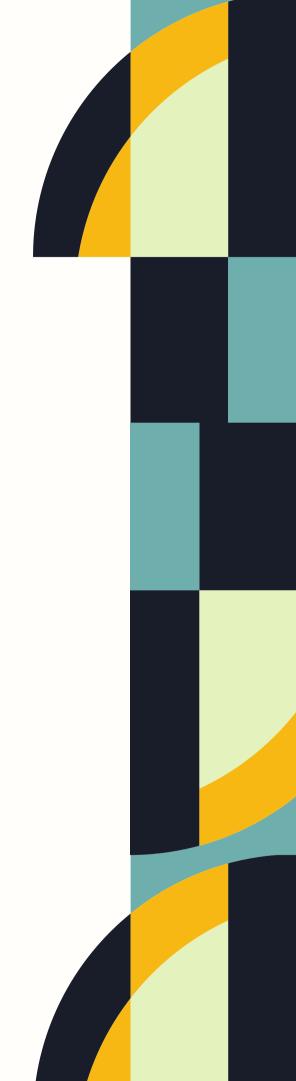
INTRODUCE YOURSELF AND YOUR ORGANIZATION IN THE COMMENTS.







Sylvie Nelson North Country Workforce Development Board North Country Workforce Parternship Inc.



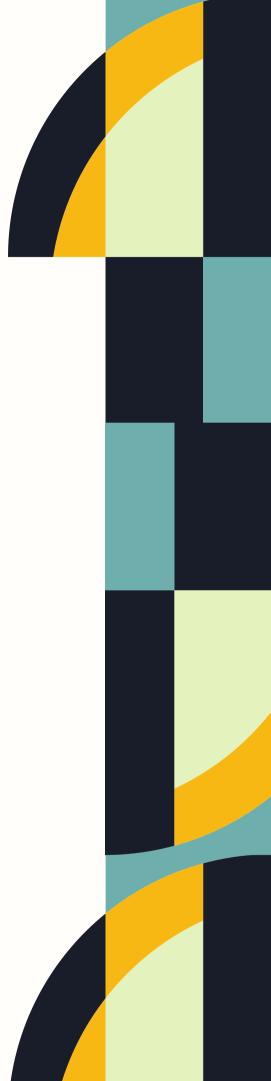


Child Care <u>is</u> Workforce Development Child Care <u>is</u> Economic Development



The child care reality of the North Country

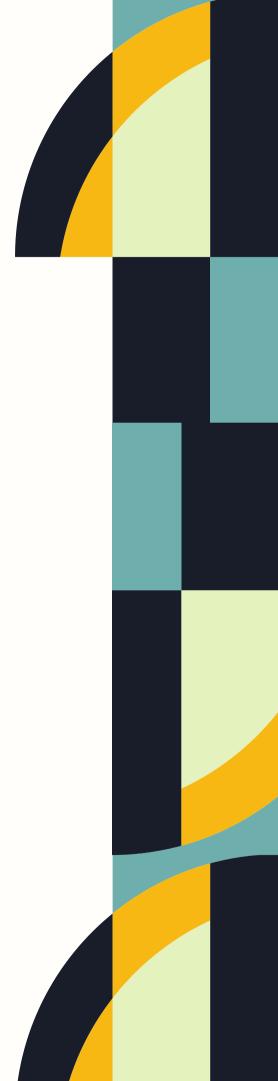
- Child care slots are vanishing at a greater rate than they are being created.
- The lack of affordable, accessible, quality child care limits individuals' access to employment.
 - Women and minorities have been affected the most by child care closures
 - This contributes to increased poverty in the North Country.





The cost of child care is prohibitive

- In the North Country, it costs families \$15,000/year for child care.
- The living wage in the North Country is \$22/hour.
- People cannot afford to work and pay for child care.

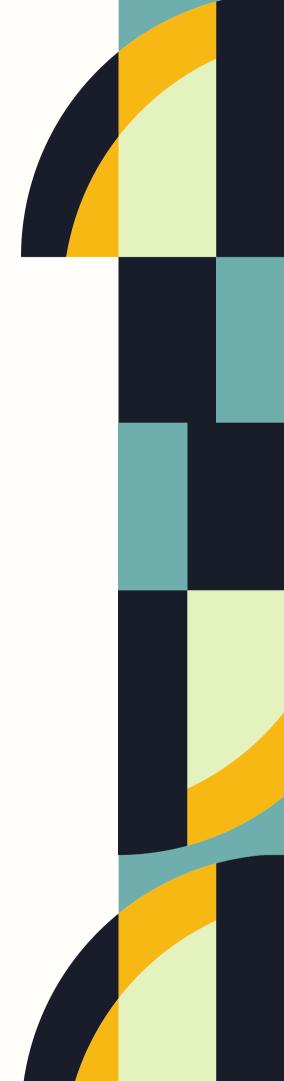




Low paying jobs = lack of schedule flexibility

Employees are often faced with two options:

- Choose to resign
- Get fired for absenteeism





The solution is creating a child care pipeline

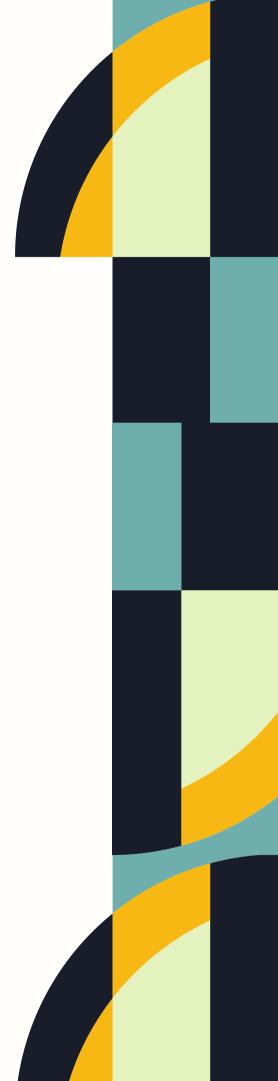
- Enable individuals to join or rejoin the workplace
 - Counteracts poverty
 - Supports working families who still don't earn a living wage.
 - Creates wealth
 - Benefits communities



Funding a child care pipeline = supporting workforce and economic development

- Help with job creation
 - Home child care services
 - Increase tax base for counties & communities
 - 80-120 new slots will increase tax base by \$500,000-\$750,000 annually per county.
 - Represents a return on investment of 400% over 3 years per county.







Creating a pipeline is supporting North Country families, especially children.

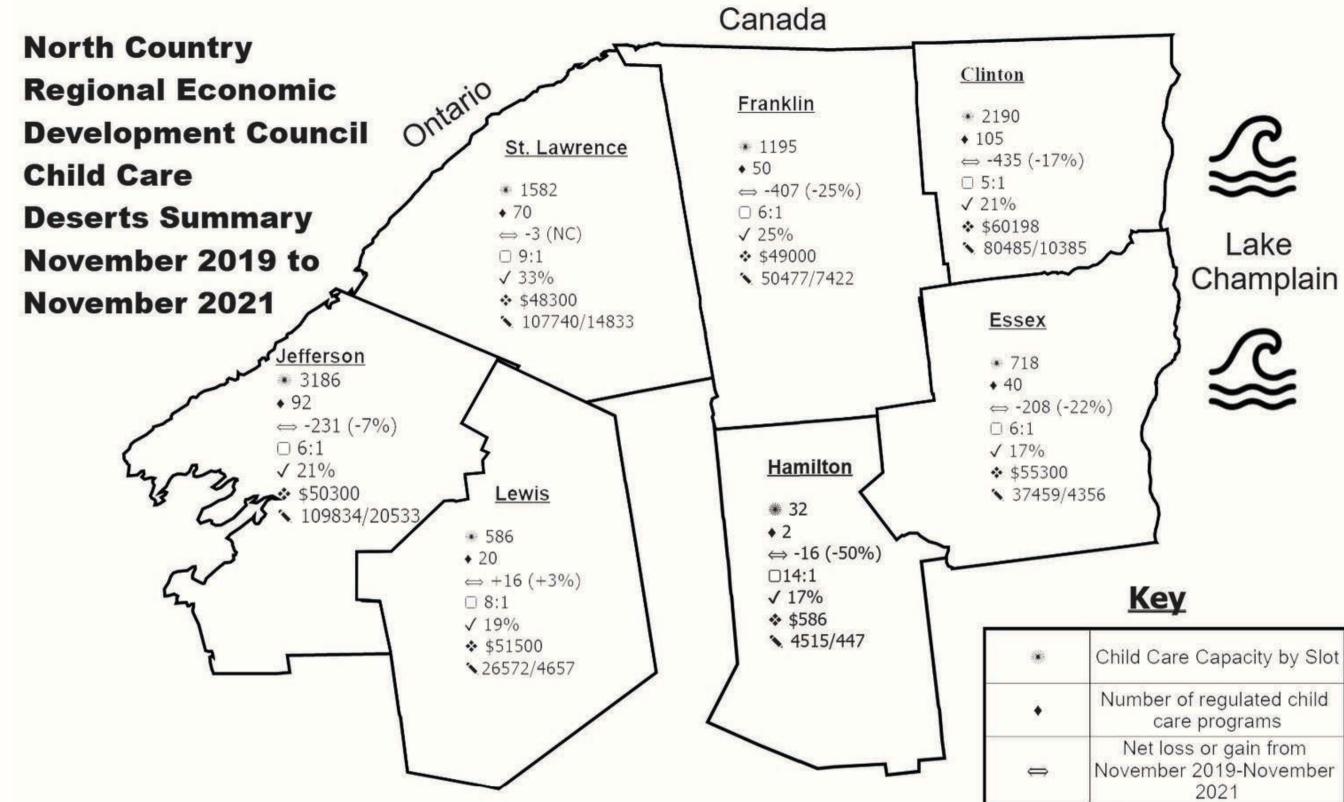


Building the Child Care Pipeline in the Adirondacks Child care is economic development in Clinton, Essex and Franklin Counties!

Jamie Basiliere

Child Care Council of the North Country

Alan Jones Adirondack Community Action Program



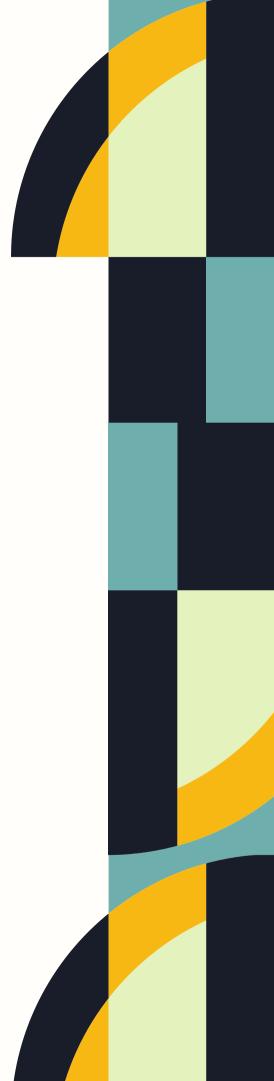
Recommendations to stabilize the child care crisis in the North Country:

1. Create and implement an early childhood workforce pipeline at each county level for the development of new child care programs, beginning with home-based family child care programs and school-age child care programs.

2. Campaign widely to increase awareness in the community (including the business and education community) of importance of high-quality child care.

3. Subsidize the child care system from both ends - parent tuition and provider expenses to achieve affordability, stability and sustainability. Increase NYSOCFS Child Care Market Rates.

۲	Child Care Capacity by Slot
٠	Number of regulated child care programs
Q	Net loss or gain from November 2019-November 2021
\Box	Ratio of children to slots
\checkmark	Childhood poverty rate
*	Median Household Income
1	Total Population/Childhood Population Under 13





What is a Child Care Desert?

- It's a census term that means there are 3 or more children vying for 1 regulated child care slot in any given census tract.
- In the Adirondacks, there are <u>53 census tracts</u> and of this number, <u>40 are child care deserts</u>.
- We have lost 20-25% of our regulated child care capacity in the last 2 years.
- We have gone from nearly 5,000 regulated slots to 4,100 regulated slots
- We have over 22,000 children under the age of 13 vying for these 4,100 child care slots.



Solution:

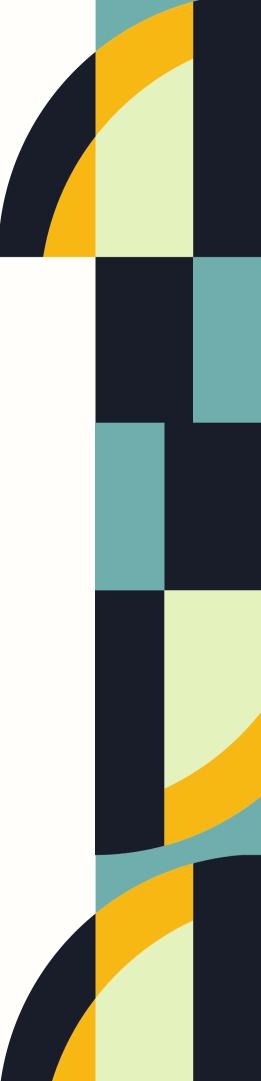
Build the Child Care Pipeline • Marketing Campaign touting Family Child Care as a career

- Startup support to become a Registered Family Child Care Provider
- Business & Recordkeeping training
- Provide pre-service training to prospective family child care providers
- Purchase initial equipment, supplies, and furnishings
- Minor home renovations (railings, fences, exit window if needed)



Predicted Pipeline Results • Each new Registered Family Child Care Home

- would create <u>8 new slots</u>.
- Each new Licensed Group Family Child Care Home would create 16 new slots.
- 5 of each of these in one year in each county would net 360 new slots!
- Over 3 years we could create 1080 new slots each in Clinton, Essex, and Franklin counties!





Investing in the Child Care Pipeline

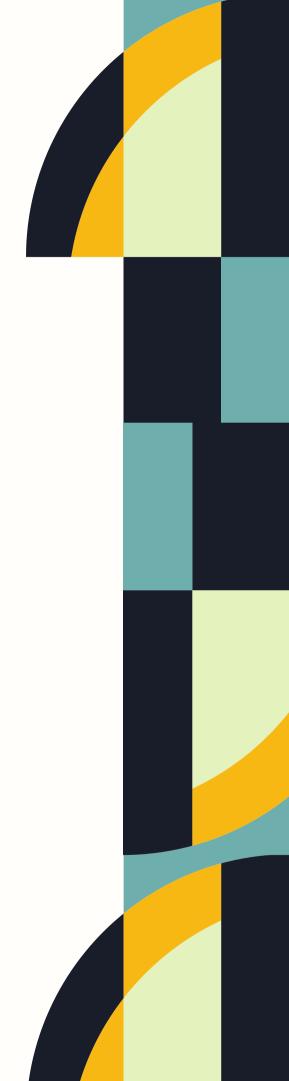
- For each county, an annual investment of \$100,000/year is needed
- 3-year project
- \$50K for personnel line and \$50K for non-personnel (supplies, equipment, furnishings, pre-service training)
- Small Business Development Center will provide business development "bootcamp"
- Opportunities to leverage private foundation, state, and federal funds.





Essex County Child Care Pipeline

- Leading the way
- Adirondack Community Action Programs (ACAP) and Essex County government are working on a project
- Using ARPA funds
- Lack of child care options identified as county qovernment employment issue
- Details of the project





Clinton and Franklin County Pipeline

- Child Care Coordinating Council of the North Country seeks funding.
- Glens Falls National Bank has awarded \$10,000 for our three counties.
- Would like to replicate Essex County project.

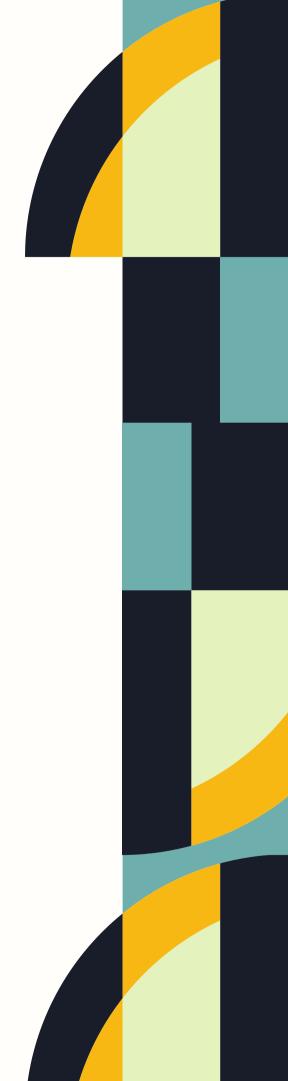




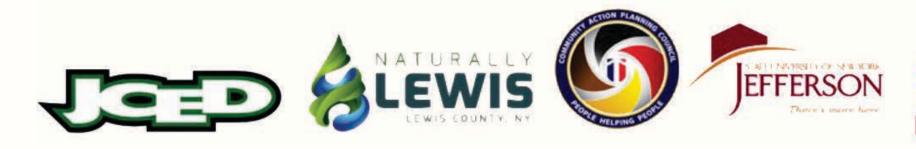
Return on Investment

- Career development and small business startup
- Current labor shortage- begins to solve this from both sides
- Child care increases employee productivity- lost productively costs \$57B in the USA each year
- Support economic recovery- every \$1 invested in child care yields \$1.86 in return
- It's the right thing to do-

The only future our society has is the next generation.





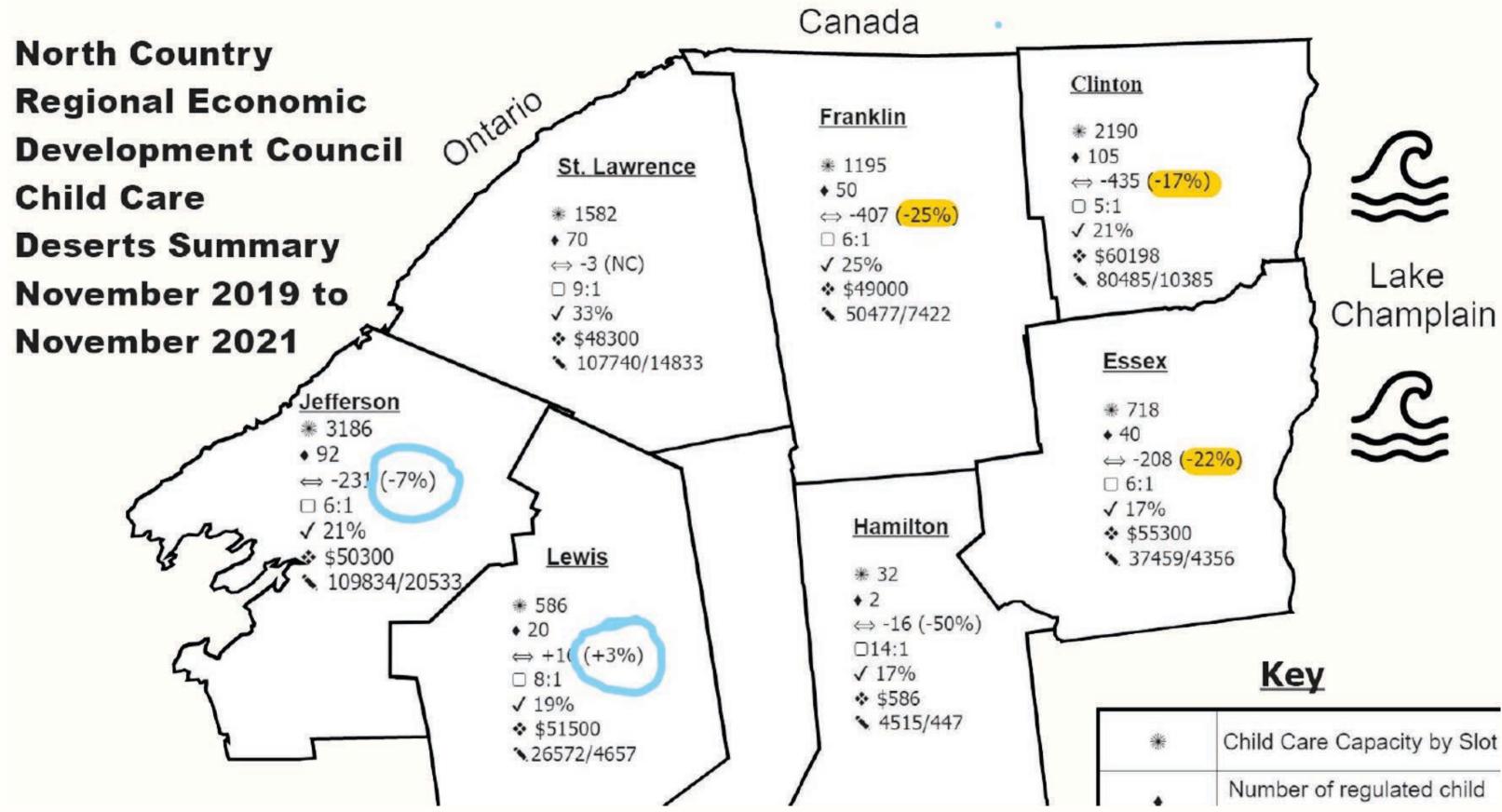


Jefferson-Lewis Partners Implement Free In-Home Child Care Training Program to Address Shortage





Angela Smith SUNY Canton SBDC Megan Stadler Jefferson Community College



*	Child Care Capacity by Slot
	Number of regulated child









December 2021 Lewis and Jefferson Counties commit to cohort II

Q

January 2022 Celebrating 50 new slots and starting cohort II



Why support child care training and education?

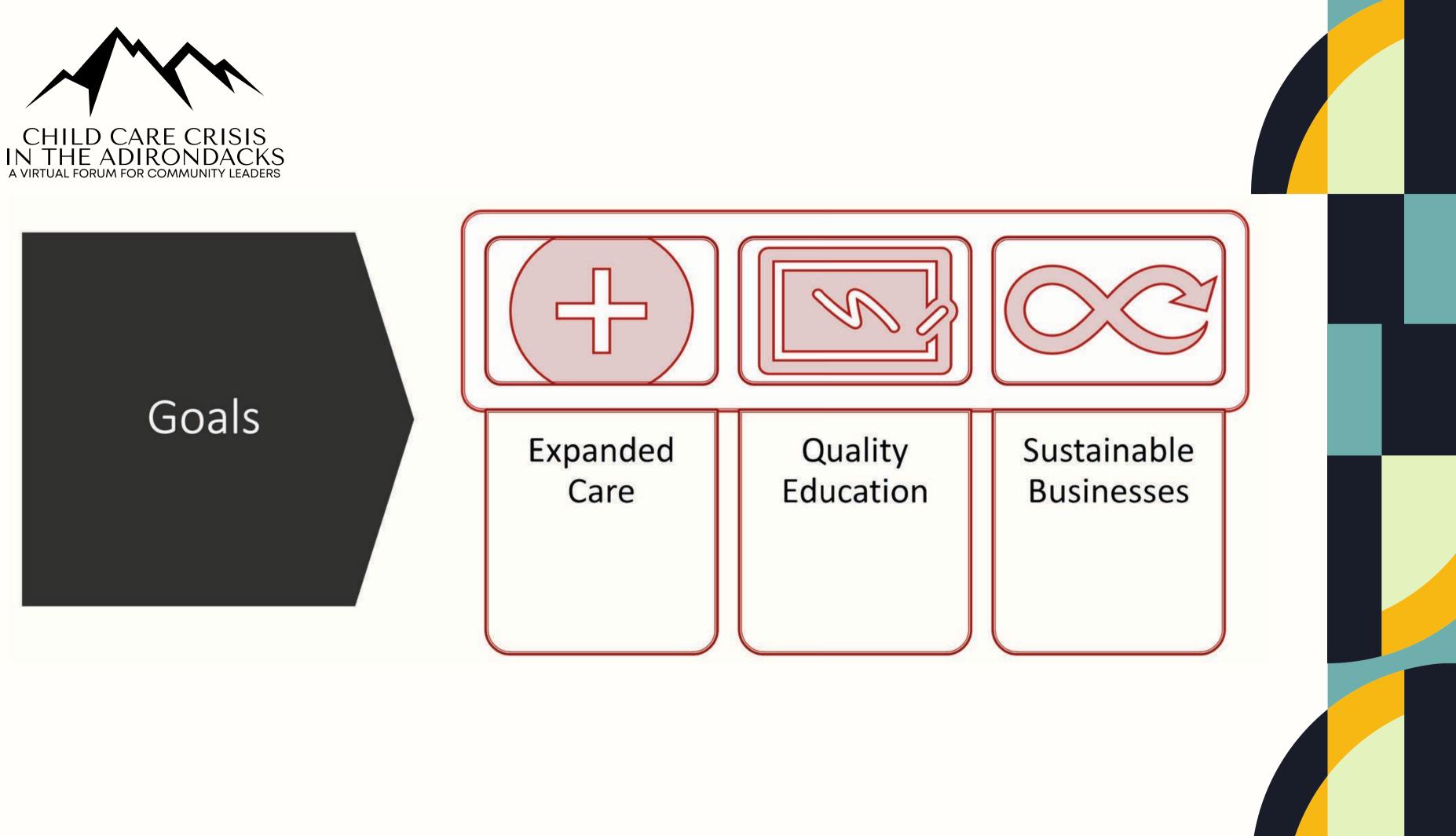
• Labor Shortage

- IDA and WDB report employers struggle with recruiting and retaining a qualified workforce
- Childcare desert
 - In Lewis County, there are 7.8 children for each regulated childcare slot available and 94% of the county is considered a childcare desert.
 - Rural community cannot support a Child Care Center













College Project Components

- Coordination
- Marketing and recruitment
- Workshop on Parent & Family Handbook Creation
- 3-credit Introduction to Early Childhood Education course
- One-on-one advisement
- Facebook Group



Creation Education course



CCRR Project Components

- Recruitment
- First-Aid and CPR Training
- Mandatory Health and Safety Training
- Registrar support
- Childcare stipend
- Supplies incentive
- Distributed "recycled" furniture and supplies from Center providers









SBDC Project Components

- SBDC Workshops
- Introduction to Entrepreneurship
- Bookkeeping
- Risk Management
- Self-care
- One-on-one advisement with SBDC advisor





Outcomes

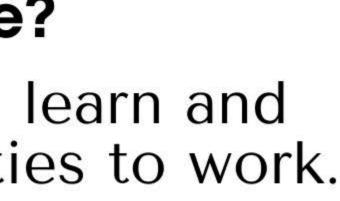
- Started with 40 interested
- Orientation attended by 20
- Expecting 8 to 9 new childcare providers





Why invest in child care?

Quality child care helps children learn and grow and gives parents opportunities to work.





Why invest in child care? Quality child care is the spark to ignite your county's economic recovery.



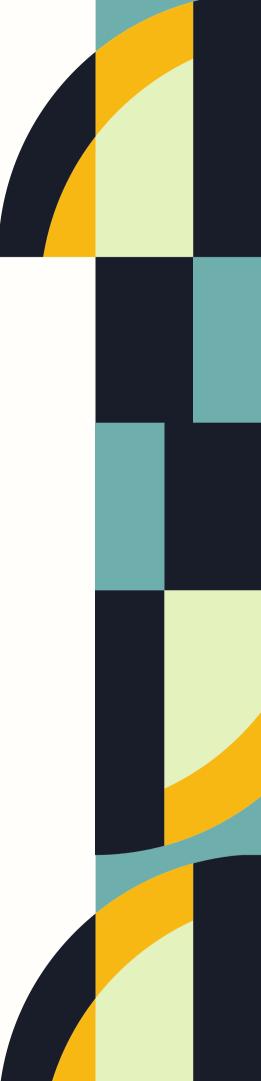
Why invest in child care?

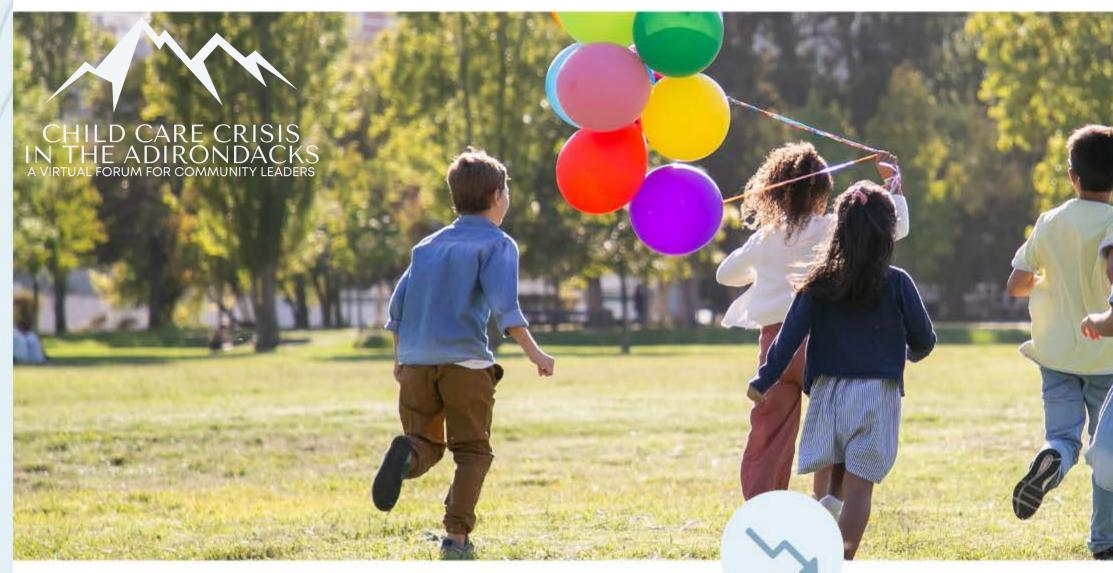
Every \$1 invested in child care generates \$1.86 in additional spending



"Affordable childcare is a persistent problem affecting local employers. That and transportation are among the top issues." - Dan Albert, CFO







Why invest in child care?

Access to high-quality child care helps to attract and retain young families to our region.



Leverage Partner \$\$\$ and Resources















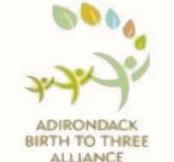




Leverage Partner \$\$\$ and Resources















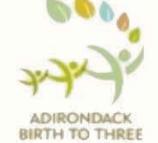




Leverage Partner \$\$\$ and Resources

















3









For more resources, visit adirondackbt3.org.



Questions and Comments





Thank you for joining us!

A special thanks to our presenters and contributors.

